

Peter Block's Questions – the Answer to How is Yes

Use these questions to guide a group or to reflect on your own when exploring a challenge or situation in which you and your team require movement – to get further ahead.

Ownership:

1. How valuable an experience (or project) do you plan this to be?
2. How much risk are you willing to take?
3. How participative do you plan to be?
4. To what extent are you invested in the well being of the whole?
5. What have you done to contribute to the very thing you complain about or want to change?

Dissent:

1. What doubts and reservations do you have?
2. What is the refusal you have been postponing?
3. What have you said Yes to that you no longer mean?
4. What is the forgiveness you continue to withhold?

Commitment:

1. What is the promise you are willing to make, with no expectation of return?
2. What is the price you are willing to pay for falling short of the promise?

Gifts:

1. What gift have you received from another in this room?
2. What is the gift you continue to hold in exile?